

## **Powerful Presentations – Moving your audience into actions Speakers' Profile**

K.C. See

Principal Consultant, Quest Group



A well sought-after strategist with a unique brand of measuring ROI, K.C. has helped many organisations including some of the largest across Asia, to improve performance, productivity and profits.

K.C. has trained and mentored over 80,000 people in the last 30 years. A former chartered accountant with Ernst & Young, his clients include ABB, Exxon Mobil, Siemens, Prudential, Sony, Citibank, Great Eastern Life Insurance, Axa, Maxis, Nokia, HSBC, China Eastern Airlines, Pfizer, NOL Shipping, Schneider, Motorola, Nestle, Fairchild Semiconductors, Allianz, Capitaland, Hess BV and many others.

He has also served as the Executive Coach to Senior Management Teams for Intel (Global Team), Mercedes Benz (Asia), and Nokia (China). His other engagements involving CEOs, Top and Senior Management include clients like Prudential, Schneider Electric, Technip, National OilWell Varco, Bonia, Sogo, Sarawak State Government and many others.

Combining his vast experience dealing with leaders and leadership gurus from both the East and West, K.C. designs powerful programmes for developing world class leaders and managers in today's cross-cultural environment. He speaks at numerous conventions and conferences both locally and internationally, the latest in Poland where he was engaged to educate investors on the digital currencies and its mechanisms.

To-date, K.C. has written six books. One of them, "Quest for Excellence: An Asian executive's guide to personal performance, productivity and profits", has been translated into four languages. He is also featured in the book "The S-Files – A Compilation of 20 Successful Malaysians", and is a regular contributor to business magazines and newspapers. "Quality through People", The Star; being interviewed on radio and television channels in the region including Channel News Asia; Positive Business Minutes, Singapore's News Radio 93.8FM and Money Tree financial series, TV2.

K.C. is presently a member of the Management Board of the International Professional Managers' Association, UK.

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**Paul Ch'ng** *Managing Consultant, Quest Learning* 



Paul possesses a strong track record in delivering outstanding business results, with close to two decades of leading and managing in multi-national companies.

A trained engineer from the University of Warwick UK, he has the experience turning struggling businesses into profitable, sustainable ones, and leading businesses to successive record revenues and profits. His clientele experience includes some of the world's biggest brands in the FMCG, food and beverage, pharmaceutical, and chemical markets. His initiatives have led to multiple awards and recognition from these global clients. His propensity to engage, inspire and motivate those he leads has seen him build teams that have strived towards, and achieved, excellence.

Paul's ability to influence various stakeholders in business through impactful communication and presentations has played a significant part in his corporate achievements. He has used this to great effect with the top management of global clients such as Johnson & Johnson, Unilever, Syngenta, Bayer, Dow and GlaxoSmithKline, and a host of multinational business partners. His current consulting engagements include companies such as Prudential, Danone Robert Bosch, Solvay, Nitto, AAK, and Honda. He also speaks regularly at entrepreneurial CEO conferences and seminars on leadership and industry trends.

Paul also works with international business leaders and executives on the International MBA at the Strathclyde Business School, UK's top business school in 2016 and global top 5 in corporate strategy. There, he teaches analytical support for decision-making, a highly technical subject and hence, often the most feared. His unconventional teaching methods have helped even those with an aversion for statistics, not only to embrace the subject, but to apply it in their businesses. In 2016, his cohort was ranked top among all the international centres. An avid practitioner in business management and strategy, Paul's research on business model innovation, dynamic capabilities and firm performance also received an award of recognition from the University.

Paul is presently the CEO of Quest Learning, and is a coach on the Certified Professional Trainer programme by the International Professional Managers' Association, UK.

